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### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	NG 01/01/2004 A	ND ENDING 12/3	1/2004
	MM/DD/YY	M.	M/DD/YY
A. I	REGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: AC	on Securities Corporation	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No	0.)	FIRM I.D. NO.
200 E. Randolph Street,			
Chicago	(No. and Street) Illinois	6060	1
(City)	(State)	(Zip Code	e)
NAME AND TELEPHONE NUMBER O Brian Lawrence	F PERSON TO CONTACT IN REGA	RD TO THIS REPORT (312) 381	-3430
		(Area C	ode – Telephone Numbe
B. A	CCOUNTANT IDENTIFICAT	TION	
INDEPENDENT PUBLIC ACCOUNTANT	NT whose opinion is contained in this	Report*	
Ernst & Young LLP			
233 S. Wacker Drive	(Name – if individual, state last, first, m Chicago	iddle name) Illinois	60606
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		DD.C	DCESSED
Certified Public Accountar	nt	שישו ע	DOLOGED
☐ Public Accountant		MA	R 23 2005
Accountant not resident in	United States or any of its possession	s.	HOMSON INANCIAI
	FOR OFFICIAL USE ONLY		
	CANADA		

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SEC 1410 (06-02)

3/22/08

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

I,	Brian Lawrence	, swear (or affirm) that, to the best of
m	y knowledge and belief the accompanying financial states	ment and supporting schedules pertaining to the firm of
_	Aon Securities Corporation	
		04 , are true and correct. I further swear (or affirm) that
		officer or director has any proprietary interest in any account
cla	assified solely as that of a customer, except as follows:	
_		
_		
		Brien Faurence
		Signature
		Controller and Financial Operations Principal
	0	Title
	Lois & Grabbs	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
		OFFICIAL SEAL SEAL SEAL SEAL SEAL SEAL SEAL SE
	Notary Public	NOTARY PUBLIC, STATE OF ILLINOIS }
Th	is report ** contains (check all applicable boxes):	My Commission Expires 01/20/2007
図		
	(b) Statement of Financial Condition.	
図図	<ul><li>(c) Statement of Income (Loss).</li><li>(d) Statement of Changes in Financial Condition.</li></ul>	
$\mathbf{\overline{X}}$	(e) Statement of Changes in Stockholders' Equity or Pa	artners' or Sole Proprietors' Capital.
$\Box$	(f) Statement of Changes in Liabilities Subordinated to	
図	(g) Computation of Net Capital.	
図	(h) Computation for Determination of Reserve Required	
	(i) Information Relating to the Possession or Control R	equirements Under Rule 15c3-3.  of the Computation of Net Capital Under Rule 15c3-3 and the
_	Computation for Determination of the Reserve Requ	
		Statements of Financial Condition with respect to methods of
_	consolidation.	
M	(I) An Oath or Affirmation.	
	(m) A copy of the SIPC Supplemental Report.	o exist or found to have existed since the date of the previous audit.
ıcy	(ii) At report accomming any material madequaties found t	o exist of found to have existed since the date of the previous addit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## Aon Securities Corporation

# Consolidated Financial Statements and Supplemental Information

Year ended December 31, 2004

## Aon Securities Corporation Consolidated Financial Statements and Supplemental Information December 31, 2004

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#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders Aon Securities Corporation

We have audited the accompanying consolidated statement of financial condition of Aon Securities Corporation (the Company) as of December 31, 2004, and the related consolidated statements of income, changes in subordinated borrowings, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of the Company at December 31, 2004, and the consolidated results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Ernst + Young LLP

Chicago, Illinois February 11, 2005

### Aon Securities Corporation Consolidated Statements of Financial Condition December 31, 2004

Assets		
Cash and cash equivalents	\$	6,899,775
Cash segregated for regulatory purposes		115,905
Receivables from affiliates		25,149,804
Interest receivable		10,361
Prepaid expenses and other assets		19,246
Fixed assets, at cost (net of accumulated depreciation of \$5,547)		9,198
Total Assets	\$	32,204,289
Liabilities and Stockholders' Equity		
Liabilities		
Payable to affiliates	\$	373,673
Accounts payable and accrued expenses	_	243,279
Total Liabilities		616,952
Stockholders' Equity		
Common Stock, no par value; 200 shares authorized;		
110 shares issued and outstanding		11,000
Additional paid-in capital		3,560,000
Retained earnings		28,016,337
Total Stockholders' Equity		31,587,337
Total Liabilities & Stockholders' Equity	\$	32,204,289

#### Aon Securities Corporation Consolidated Statements of Income Year ended December 31, 2004

Revenues		
Underwriting and advisory fees	\$	1,206,287
Commissions and distribution fees		972,437
Interest		475,182
Net trading gains	_	85,270
Total Revenues	_	2,739,176
Expenses		
Compensation and benefits		691,894
Premise and equipment		85,165
Clearing fees		62,000
Legal fees		61,913
General and administrative		56,828
Management services		55,668
Licensing & registration		53,491
Consulting and professional services		46,646
Travel and entertainment	,	16,058
Total Expenses	_	1,129,663
Income Before Income Taxes		1,609,513
Income tax expense, current	_	(631,437)
Net Income	\$	978,076

#### Aon Securities Corporation Consolidated Statements of Changes in Subordinated Borrowings Year ended December 31, 2004

Balance at January 1, 2004	\$ 
Increases	5,000,000
Decreases	 (5,000,000)
Balance at December 31, 2004	\$ 

#### Aon Securities Corporation Consolidated Statements of Changes in Stockholders' Equity Year ended December 31, 2004

			Additional		
		Common	paid - in	Retained	
	_	stock	capital	earnings	Total
Beginning Balance	\$	11,000	3,560,000	27,038,261	30,609,261
Net Income	_			978,076	978,076
Ending Balance	\$_	11,000	3,560,000	28,016,337	31,587,337

#### Aon Securities Corporation Consolidated Statements of Cash Flows Year ended December 31, 2004

Operating activities: Net income	\$	978,076
Adjustments to reconcile net income to cash used in operating activities:		5,547
Depreciation Classical Activities		3,347
Changes in operating assets and liabilities:		(4.252.041)
Receivables from affiliates		(4,252,041)
Interest receivable		(2,545)
Prepaid expenses and other assets		(6,001)
Payable to affiliates		373,673
Accounts payable and accrued expenses	_	75,741
Net cash used in operating activities		(2,827,550)
Investing activities:		
Purchases of furniture and equipment		(14,745)
Financina activities.		
Financing activities: Increases in subordinated debt		5,000,000
Decreases in subordinated debt		(5,000,000)
Decreases in subordinated debt		(3,000,000)
Decrease in cash and cash equivalents		(2,842,295)
Cash and cash equivalents at beginning of year		9,742,070
Cash and cash equivalents at end of year	\$	6,899,775

# Aon Securities Corporation Notes to Consolidated Financial Statements

#### 1. Organization and Operations

Aon Securities Corporation (a New York Corporation) is a subsidiary of Aon Corporation (Aon) and a registered broker-dealer of the Securities and Exchange Commission (SEC), a member of the National Association of Securities Dealers, Inc. (NASD), the Ontario Securities Commission (OSC), the Municipal Securities Regulatory Board (MSRB) and all fifty states securities commissions. The Company is jointly owned by Aon (91%) and Aon Group, Inc. (9%).

The Company's capital market activities include underwriting or participating in the selling group for offerings of debt, convertible debt, preferred stock and other types of equity securities, catastrophe equity put options ("CatEPuts"), private placements, and asset backed securities. The Company's investment banking activities are conducted under the name of Aon Capital Markets.

The Company's broker-dealer activities include selling variable products, limited partnerships, institutional distribution of non-affiliated mutual funds, consulting services, and secondary market trading of risk-linked securities on an agency basis.

In February 2004 the Company purchased the insurance agency, Aon Trade Credit of California, from an affiliate for \$1,000. The insurance agency was subsequently renamed Aon Annuity and Insurance Services (AAIS). AAIS is a licensed insurance agency domiciled in the State of California. Under a Networking Agreement, the Company has registered representatives that are dually licensed with Raymond James Financial Services, Inc. (RJFS). AAIS executes and clears all products, primarily fixed and variable annuities, through RJFS. AAIS is a wholly owned subsidiary of the Company.

The Company clears its securities transactions on a fully disclosed basis through Bear Stearns Securities Corp.

#### 2. Significant Accounting Policies

#### Revenue Recognition

Underwriting fees from securities offerings and related advisory fees are recorded when earned. Commission revenues representing sales charges and renewal fees collected from various investors for which the Company is the broker-dealer of record are recorded when earned. Distribution fees and commission revenues representing administrative and sales charges from investment companies for which the Company is the broker-dealer of record are recorded when received which is not materially different from amounts earned. Interest income is recorded on an accrual basis.

# Aon Securities Corporation Notes to Consolidated Financial Statements

#### 2. Significant Accounting Policies (continued)

#### Cash Equivalents

The Company considers its investment in money market funds to be cash equivalent.

#### **Fixed Assets**

Fixed assets include furniture and equipment, which are recorded at cost and depreciated using the straight-line method over the useful lives of the assets.

#### **Securities Transactions**

Securities transactions and related revenues and expenses are recorded on a trade date basis. The Company buys and sells (riskless principal) certain risk-linked debt securities in the secondary market.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Management believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from these estimates.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of AAIS. All significant intercompany balances and transactions have been eliminated in the consolidation.

#### 3. Cash Segregated for Regulatory Purposes

Cash of \$115,905 has been segregated in a special reserve account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission.

#### 4. Income Taxes

The Company is included in Aon's consolidated federal income tax return and Illinois state income tax return. The Company files a separate state income tax return in all states where it is required to do so. In accordance with a tax sharing agreement between Aon and the Company, federal and state income taxes have been provided for as if the Company was filing separate returns. Income tax expense was computed by applying the effective tax rate of 39%. The

# Aon Securities Corporation Notes to Consolidated Financial Statements

difference between the statutory rate of 35% and the Company's effective rate of 39% is due to state income taxes.

#### 5. Related Party Transactions

The Company has entered into a master note agreement with Aon under which certain intercompany transactions between the Company and Aon are funded and repaid. The note accrues interest at a variable rate (2.50% at December 31, 2004). The note, including accrued interest, is due and payable on demand. During 2004, the Company earned interest of \$370,120 on the note.

The Company also incurs and allocates certain operating expenses to its affiliates. Certain unreimbursed salary and general and administrative expenses, including the compensation of brokers and agents, are incurred by affiliated companies on behalf of the Company and are not reported in the accompanying consolidated statement of income.

AAIS also incurs certain general operating expenses, which are allocated by an affiliate. AAIS, after the date of acquisition by the Company, incurred expenses of \$53,300 for the year ended December 31, 2004 that are reported in the accompanying consolidated statement of income.

The Company earned \$41,191 in 12b1 fees (based on a selling agreement between the Company and Citibank) on Citifunds money market fund accounts that are used as a cash investment vehicle by affiliates within Aon Corporation.

#### 6. Subordinated Borrowings

During the year the Company had subordinated borrowings with Aon consisting of a term loan of \$5,000,000 pursuant to a temporary subordination loan agreement that matured on June 11, 2004 and was not renewed.

#### 7. Net Capital and Other Requirements

The Company, as a broker-dealer registered with the SEC, is subject to the Uniform Net Capital rule of the SEC (rule 15c3-1). The rule requires the maintenance of minimum net capital equal to the greater of \$250,000 or 6-2/3% of aggregate indebtedness, as defined, and that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. At December 31, 2004, net capital was \$5,637,761, which was \$5,387,761 in excess of required net capital, and the ratio of aggregate indebtedness to net capital was .22 to 1. Advances to affiliates, the payment of subordinated borrowings, and dividend payouts may be subject to certain notification and other provisions of the net capital rule of the SEC.



#### Aon Securities Corporation Schedule 1 - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2004

Stockholders' equity	\$ 31,587,337
Deductions and charges	
Receivables from affiliates	25,149,804
Prepaid expenses and other assets	19,246
Fixed assets	9,198
Current year tax liability previously settled with Aon Corporation	
through a reduction of receivable from affiliate	 638,718
	 25,816,966
Haircuts on securities	
Money market fund	 132,610
Net capital	\$ 5,637,761

There were no material differences between the computation above and the computation presented in the Company's unaudited December 31, 2004 Focus Part II filing.

# Aon Securities Corporation Schedule 2 - Computation of Basic Net Capital Requirement and Computation of Aggregate Indebtedness December 31, 2004

Minimum net capital (greater of 6 2/3% of aggregate indebtedness or \$250,000)	\$ 250,000
Excess net capital	\$ 5,387,761
Excess net capital at 1,000% (net capital less 10%, of total aggregate indebtedness)	\$ 5,512,194
Total liabilities from statement of financial condition	\$ 616,952
Add:	
Current year tax liability previously settled with Aon Corporation through a reduction of recievable from affiliate	 638,718
Drafts for immediate credit	 
Market value of securities borrowed for which its equivalent value is paid or credited	 
Other unrecorded amounts	
Deduct: Adjustment based on deposits in special reserve bank accounts	 
Total aggregate indebtedness	\$ 1,255,670
Percentage of aggregate indebtedness to net capital	22.3%

There were no material differences between the computation above and the computation presented in the Company's unaudited December 31, 2004 Focus Part II filing.

# Aon Securities Corporation Schedule 3 - Computation of Determination of Reserve Requirement Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2004

#### Credit Balances:

Market value of short securities and credit balances over 30 Days	\$	99,199
Excess of total credits over total debits	\$_	99,199
Reserve requirement - 105% of excess total credits over total debits	\$_	104,159
Amount held on deposit in "Reserve Bank Account"	\$	115,905

There were no material differences between the computation above and the computation presented in the Company's unaudited December 31, 2004 Focus Part II filing.

#### Supplementary Report of Independent Registered Public Accounting Firm on Internal Control

The Board of Directors and Stockholders Aon Securities Corporation

In planning and performing our audit of the consolidated financial statements and supplemental schedules of Aon Securities Corporation (the Company) for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the criteria stated in Rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e) of the SEC,
- 2. Making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13,
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System,
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned criteria. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) of the SEC and Regulation 1.16 of the CFTC lists additional criteria of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that internal control may become inadequate because of changes in conditions, or that the effectiveness of its design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, and its operation that we consider to be material weaknesses as defined above.

We understand that practices and procedures that meet the criteria referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not meet such criteria in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the SEC's criteria.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Ernst + Young LLP

Chicago, Illinois February 11, 2005